

LOUISIANA STADIUM AND EXPOSITION DISTRICT
BOARD OF COMMISSIONERS MINUTES
FROM THE MEETING OF SEPTEMBER 16, 2015 MEETING

PRESENT: Ron Forman, J.E. Brignac, Gregg Patterson, Bill Windham

ABSENT: Robert Bruno, Julio Melara, Dave Roberts

I. ROLL CALL and WELCOME

Chairman Forman called the meeting to order. Present were Commissioners Brignac, Forman, Patterson and Windham. Absent were Commissioners Bruno, Melara and Roberts. There was a quorum for the meeting.

On motion of Commissioner Brignac, seconded by Commissioner Windham, the Minutes of the August 26, 2015 Board Meeting were adopted.

II. SMG REPORT

Doug Thornton took the lead for the SMG Monthly Report. He covered the following important topics: the Hotel Tax revenues and expectations; the Siemens Energy Savings Contract; ongoing Capital Projects; negotiations concerning the Zephyrs' Lease; and the Project Development Agreement with the New Orleans Pelicans.

Evan Holmes then addressed the following topics: new stadium lighting as part of capital improvements at the Superdome; and the transition plan for Zephyr Stadium which will involve SMG in a managerial role.

Alan Freeman then gave his report concerning event activity since the August LSED meeting including: concerts at Champions Square; the 10th Anniversary of Katrina; the Saints pre-season games; Smoothie King concerts of Motley Crue and Alice Cooper; upcoming events including Dierks Bentley; Janet Jackson; Ariana Grande; a comedy show featuring a number of entertainers; the Band 311; and the Harlem Globetrotters. Work continues in bid preparation for future Super Bowls, Final Fours, the College Football Championship Series and WrestleMania.

SMG Suite 460 has been remodeled as a prototype to demonstrate what new suite designs might look like throughout the Superdome. TV monitors in the Superdome and the Smoothie King Center are being upgraded with high definition feeds to be in place for the October 4th Saints-Cowboys game.

Lastly, the marketing staff under Jennifer Cooke's direction has prepared samples of promotional materials that are used by the Sales & Marketing Department. Jennifer is available to answer questions concerning those promotional efforts.

III. FINANCE REPORT

David Weidler then provided the Financial Report including a strong Hotel Motel Tax performance; lower than expected risk management premiums; both the Superdome and the Smoothie Center are out performing their budgets for the fiscal year; and the LSED is in excellent financial condition.

IV. CONSTRUCTION REPORT

Pat Tobler provided an update on ongoing construction projects which include: the completion of the HD Room Build-Out; renovation of Superdome Concession Stands; upgrading the parking lot office; the SMG Suite prototype; video and audio upgrades at the Superdome; the new video board at the Smoothie King Center; the movement of the hustle boards at the Smoothie King Center; renovation of Stand 102 at the Smoothie King Center; waterproofing issues in the lobby; the high efficiency low energy lighting system installed at the Alario Center; the new center hung video board at the Alario Center; and sidewalk repairs, a kitchen retrofit and renovation of bathrooms at the Alario Center.

V. LEGAL REPORT

Larry Roedel then addressed the Legal Report with 14 Resolutions on today's Agenda including:

Following context provided by Mr. Roedel, on motion of Commissioner Brignac, seconded by Commissioner Windham, the LSED authorized and approved the Project Development Agreement among and between the LSED, SMG and the New Orleans Pelicans for capital improvements and upgrades at the Smoothie King Center. Chairman Forman is authorized to sign the Project Development Agreement for the LSED. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-88** passed.

Following questions by Commissioner Windham and discussion by Pat Tobler, on motion of Commissioner Patterson, seconded by Commissioner Brignac, the LSED authorized and approved the retention of Carubba Engineering, Inc. for Professional Engineering Services to conduct a structural analysis and repair plan for the Superdome's parking structures. The lump sum contract price is set at \$19,500 with the funding source being 2016 Capital Outlay Funds. The Resolution has the Staff Support of The Tobler Company and Pat Tobler is authorized to sign the Agreement for the LSED. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-89** passed.

On motion of Commissioner Windham, seconded by Commissioner Patterson, the LSED authorized and ratified the Agreement between the LSED and PSX-Inc. for the Superdome Sound System Enhancement Project – Phase I and further ratified the signature of Chairman Forman on the Agreement. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-90** passed.

On motion of Commissioner Brignac, seconded by Commissioner Windham, the LSED authorized and approved a Purchase Requisition to PSX-Inc. for \$647,781 as part of the Phase I Audio Upgrades for the Sound System Enhancement Project at the Superdome. This Purchase Requisition has been approved by the New Orleans Saints as the funding source. The Resolution has the Staff

recommendation of The Tobler Company and Pat Tobler will be authorized to sign the Purchase Requisition for the LSED. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-91** passed.

On motion of Commissioner Windham, seconded by Commissioner Patterson, the LSED authorized and approved a Capital Reserve Account Appropriation of \$52,863.19 to purchase equipment needed at the Superdome, the Smoothie King Center and Champions Square. The funding source is the LSED Capital Reserve Account. The Resolution has the Staff support of SMG, which has also received competitive proposals to procure this equipment. Chairman Forman is authorized to sign each Purchase Requisition that is subject to this Resolution. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-92** passed.

On motion of Commissioner Patterson, seconded by Commissioner Brignac, the LSED authorized and approved an Amendment (ASR #1) to the Contract with HNTB Corporation for the Superdome Valley Ramp Study. The Amendment increases the Contract Sum by \$2,000 to cover additional design fees. The funding source is 2016 Capital Outlay. The Tobler Company has provided the Staff Analysis support and Pat Tobler's signature on ASR #1 is authorized and ratified. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-93** passed.

On motion of Commissioner Windham, seconded by Commissioner Patterson, the LSED authorized and approved a Purchase Requisition to the Solomon Group for \$43,685.44 to install 16 new Menu Boards at the Superdome concession stands on the 200 Level. The funding source is the Superdome Concessions Account which is divided equally between Centerplate and the LSED Reserve Account. The Staff Analysis support of The Tobler Company is provided and Pat Tobler's signature on the Purchase Requisition is authorized and ratified. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-94** passed.

On motion of Commissioner Patterson, seconded by Commissioner Windham, the LSED authorized and approved a Capital Reserve Account appropriation of \$75,000 to fund a renovation plan at Suite 460 as a prototype to modernize other Superdome suites. Funding derives from the Capital Reserve Account. The Resolution has the Staff Analysis support of both SMG and The Tobler Company. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-95** passed.

Following discussion by Commissioner Windham, Pat Tobler and Doug Thornton, on motion of Commissioner Brignac, seconded by Commissioner Windham, the LSED authorized and approved a Purchase Requisition in the amount of \$7,505.48 to the Solomon Group to install flat screen televisions in the prototype suite. Funding derives from the Capital Reserve Account. The Resolution has the Staff Analysis support of both SMG and The Tobler Company. Pat Tobler's signature on the Purchase Requisition is authorized and ratified. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-96** passed.

On motion of Commissioner Patterson, seconded by Commissioner Brignac, the LSED authorized and approved a Purchase Requisition of \$79,825 to the Solomon Group for the testing of existing light systems and the installation of new light fixtures on the new Center Hung Video Display Board at the Smoothie King Center. Funding for this Resolution derives from SMG's prior monetary contribution to this project. The Resolution has the Staff Analysis support of The Tobler Company. Pat Tobler's signature on the Purchase Requisition is authorized and ratified. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-97** passed.

On motion of Commissioner Windham, seconded by Commissioner Patterson, the LSED authorized and approved a Purchase Requisition for \$5,244.77 to the Solomon Group to install 3 Digital Menu Boards at Concession Stand 102 of the Smoothie King Center. Funding derives from the LSED Capital Reserve Account and contributions by the New Orleans Pelicans. The Resolution has the Staff Analysis support of The Tobler Company and Pat Tobler's signature is authorized and ratified. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-98** passed.

On motion of Commissioner Brignac, seconded by Commissioner Patterson, the LSED authorized and approved an Agreement between the LSED and Professional Services Industries, Inc. to investigate and test for moisture and water intrusion at the Smoothie King Center Lobby, Team Store and Box Office. The lump sum fee for this Agreement is set at \$8,200. The source of funding is Capital Outlay and this Resolution has the Staff Analysis support of The Tobler Company. Pat Tobler is hereby authorized to sign the Agreement with Professional Services Industries, Inc. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-99** passed.

On motion of Commissioner Windham, seconded by Commissioner Brignac, the LSED authorizes and approves an Amendment (ASR No. 006) to the Contract between the LSED and Eskew+Dumez+Ripple for the New Orleans Arena/Smoothie King Center Enhancements Phase II Lobby Project. This Amendment increases the Contract Sum by \$9,460 to compensate Eskew+Dumez+Ripple through its subconsultants for investigating the exterior closure and water proofing system. Funding derives from Capital Outlay. The Resolution has the Staff Analysis support of The Tobler Company and Pat Tobler's signature on ASR No. 006 is authorized and ratified. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-100** passed.

On motion of Commissioner Patterson, seconded by Commissioner Windham, the LSED authorized and approved the selection of Lourie Consultants, Inc. to provide Professional Design Services for the Alario Center Kitchen Improvement Project. Following passage of the Resolution, The Tobler Company and the Legal Team will determine the scope of designs services to be set consistent with the State approved Fee Curve. Once the Agreement is in final form, it will be brought back to the LSED for ratification. Pat Tobler will be authorized to sign the Agreement for the LSED. Voting in Favor: Ron Forman, J.E. Brignac, Gregg Patterson and Bill Windham. Voting Against: None. Abstaining: None. Absent: Robert Bruno, Julio Melara, Dave Roberts. The **motion 15-101** passed.

Mr. Roedel then gave a brief report concerning the negotiations with the Zephyrs for a new Lease and the developments concerning the Energy Savings Contract with Siemens. Both items should be ready for approval at the October 21st LSED meeting.

VI. BOARD REPORTS

None.

VII. OTHER BUSINESS

None.

VIII. ADJOURNMENT

Chairman Forman closed the meeting by complimenting SMG and The Tobler Company for their excellent work over the entire year in keeping the facilities in outstanding condition.

There being no further business, on motion of Commissioner Brignac, the public meeting was adjourned.