

LOUISIANA STADIUM AND EXPOSITION DISTRICT
BOARD OF COMMISSIONERS MINUTES
FROM THE MEETING OF FEBRUARY 17, 2015 MEETING

PRESENT: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Gregory Morrison, Casey Robin

ABSENT: None

I. ROLL CALL and WELCOME

The newly named Chairman, Kyle France called the meeting to order and led those in attendance in the Pledge of Allegiance followed by a moment of silent prayer. Present were Commissioners France, Baptiste, Blanco, Landry, Lapeyrolerie, Morrison and Robin. There was a quorum for the meeting.

Chairman France then welcomed the public to the first Board Meeting of the new Administration. Mr. Thornton noted that Walter Leger and Lou Schwecheimer were attending as representatives of the Zephyrs. Mr. Leger then provided background and history of the Zephyrs Organization and introduced Mr. Schwecheimer. Mr. Schwecheimer then addressed the Commission covering his background, the commitment of the Zephyrs new ownership and the plans for the future. The Zephyrs are committed to the Greater New Orleans market and being a good business partner with the LSED.

The newly appointed Commissioners were then sworn in by Shawn Bridgewater, Legal Counsel for the LSED. Thereafter, on motion of Commissioner Blanco, seconded by Commissioner Morrison, the following Board appointments were made: Kyle France as Chairman; Renee Lapeyrolerie as Vice-Chair; Hilary Landry as Secretary; Henry Baptiste, Gregory Morrison and Casey Robin as Construction Representatives; and Hilary Landry as Financial Representative. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-01** passed.

Next, on motion of Commissioner Robin, seconded by Commissioner Landry, the Minutes of the December 16, 2015 Board Meeting were adopted.

Chairman France then asked Doug Thornton to begin SMG's monthly report.

II. SMG REPORT

Doug Thornton covered the following topics: results of the Joint Legislative Budget Committee and the request from the Commissioner of Administration that the LSED adjust its budget for the current fiscal year; capital projects such as the new LED Video Display System; the Project Development Agreement with the Saints to move forward with the completion of the 400 Level Suite Renovations; the National Historic Registry designation and its importance to the Superdome; and future capital needs at the LSED facilities.

Evan Holmes then addressed the following topics: the early stages of the new lease structure with the Zephyrs including the role of LSED and SMG at Zephyr Field going forward; upcoming major events at Zephyr Stadium including a Mumford & Sons concert, the Wally Pontiff Classic and their season opener; a focus on life safety and ADA issues at Zephyr Stadium and several capital projects that are in the planning stage for the facility; a status report on TPC-Louisiana including tournament enhancement projects to prepare for the Zurich Classic; the impact of recent capital improvements at the Alario Center including the new video boards, new LED lighting and refurbished meeting rooms; the implementation of the “Directors Desk” Digital Information System for the LSED Board Members.

Evan Holmes introduced Elizabeth York to explain the system more fully. Ms. York spoke on behalf of Nasdaq, explaining her role in training, provided background concerning the system and the list of Louisiana entities that use Directors Desk, the security standards built into the software and the ease with which the LSED Commissioners can use the system. There is a Resolution on today’s Agenda to approve the purchase.

Alan Freeman then provided an event report which included: the successful Allstate Sugar Bowl; the Agreement between the SEC and Big 12 Conferences; the food and beverage per cap figures; 12 Pelicans home games with attendance figures; a World Wrestling Federation event; concerts (Barry Manilow, Tool and Chris Brown); the King Cake Festival and Endymion Extravaganza.

Mr. Freeman also outlined future events including: Monster Trucks; consumer shows such as the World of Wheels, the Boat Show, and Home and Garden Show; concerts at SKC including Rihanna, Band 311, Weezer and Panic.

Mr. Freeman also gave an update on the completion of the I-10 access ramp near the LSED Campus; the 2020 College Football Championship Game for New Orleans; the application process for the 2018 WrestleMania event; and the possibility of the 2019 NFL Super Bowl.

Mr. Freeman then explained that the Smoothie King Center ranked number 4 in the United States for 2015 for concerts and touring entertainment events, with the largest events for 2015 being four sold out Garth Brooks concerts in July. Both the Superdome and SKC are running ahead of budget. Champions Square is slightly behind its budget. David Weidler will supplement this information in his Financial Report.

III. FINANCE REPORT

David Weidler then provided the financial report: the hotel taxes are trending upward and the total number could top \$50M this fiscal year; the franchise taxes are remaining consistent; slot revenue is trending slightly lower as is license plate revenue. He explained the pass through and entitlements of the sports teams. The “revenue over expenses” for this fiscal year will range between \$3M and \$5M if the hotel tax remains consistent. Mr. Weidler explained the hotel/motel tax trends since 2011 and confirmed that the Superdome and Smoothie King Center are both tracking above budgeted projections.

David Weidler and Doug Thornton then discussed the allocation of expenses and personnel between the Superdome and SKC including full-time staff and part-time staff numbers. Champions Square is tracking a little below budget primarily because of rain days on Saints home games which impacted revenue figures at Champions Square. The LSED still expects 1.2 million fans/patrons through the campus for 2015 Fiscal Year.

IV. CONSTRUCTION REPORT

The Construction Report was then provided by Pat Tobler of The Tobler Company, L.L.C. He covered 16 different ongoing projects.

At the Superdome, these projects include: the Scoreboard Replacement Project including the structural steel installations in both end zones; the 400 Suite Level Renovation Project; the ongoing Energy Savings Project with Siemens; and the LED lighting and chiller replacements;

at the Smoothie King Center: the Center Hung Video Board Project; expansion joint replacements and waterproofing;

at the Alario Center: restoration of meeting rooms; the Door Refit Project; the LED Sports Lighting Project; the completion of the Daktronics Scoreboard and Center Hung Video Board Project; and planned projects including sidewalk replacement and restroom renovations;

at the TPC-Louisiana Golf Facility: the Capital Plan Project including tournament service area upgrades; cart path improvement;

at Zephyr Stadium: approximately \$140,000 of work in preseason improvements is underway to be completed prior to the start of the 2016 home baseball season;

and the planned Westwego Sports Complex; the property is under option and the due diligence work is underway to determine the amount of acreage needed for the planned Project.

Following the Construction Report, Mr. Thornton provided an update concerning the typical life cycle for suite renovations at the Superdome with input from Pat Tobler and Larry Roedel concerning ADA issues and the prior working relationship with the Department of Justice and regular upgrades during off seasons to improve ADA standards at all LSED facilities inclusive of game day experience, ticketing, website and wheelchair access. Commissioner Hilary Landry volunteered to participate in the ADA process including interactions with the DOJ locally. That assistance is certainly welcomed.

V. LEGAL REPORT

Larry Roedel and Shawn Bridgewater introduced the LSED Legal Report and presented the following Resolutions which were approved by the Board of Commissioners as noted below.

On motion of Commissioner Morrison, seconded by Commissioner Blanco, the LSED authorized and approved a Resolution to reflect that the funding source for the 400 Level Suite Renovation Project at the Superdome is the Renewal and Replacement Fund and not Capital Outlay Funding, thus correcting the prior Resolution from the December 16, 2015 meeting. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-02** passed.

On motion of Commissioner Landry, seconded by Commissioner Baptiste, the LSED authorized and approved Chairman Kyle France to sign the Project Development Agreement which governs the terms and conditions of the 400 Level Suite Renovation Project inclusive of the Saints private funding of \$3.5M and the Renewal and Replacement Funding at the LSED level of \$4.6M. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-03** passed.

On motion of Commissioner Lapeyrolerie, seconded by Commissioner Blanco, the LSED authorized and approved a Contract for Professional Services with the Chaffe McCall Law Firm for the term of February 1, 2016 through June 30, 2016 with fees and expenses to be determined by the State of Louisiana, Attorney General's Approved Rate Schedule. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-04** passed.

On motion of Commissioner Robin, seconded by Commissioner Morrison, the LSED authorized and directed its Legal Counsel and SMG representatives to prepare a proposed Disadvantaged Business Enterprise (DBE) Policy for implementation at the LSED level. Commissioner Lapeyrolerie is to serve as the Board's representative in this effort. Once the DBE policy is in final form, it will be adopted by the Board for application to the procurement of services at those facilities under the jurisdiction of the LSED. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-09** passed.

Following discussion among and between several Commissioners, Doug Thornton and Evan Holmes of SMG, concerning the implementation and usage of the Directors Desk Digital Technology Package, on motion of Commissioner Morrison, seconded by Commissioner Baptiste, the LSED authorized and approved an expenditure of up to \$17,000 to purchase this Technology Package with the Resolution approving Evan Holmes as Director of Business Operations to sign a Master Services Agreement and Service Order with Nasdaq Corporate Resolutions, L.L.C. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-05** passed.

On motion of Commissioner Lapeyrolerie, seconded by Commissioner Morrison, the LSED authorized and approved Chairman Kyle France to sign the Performance and Payment Bond with Liberty Mutual Insurance Company as part of the Energy Savings Project under the Contract between the LSED and Siemens Industry. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-06** passed.

Following a detailed explanation by Pat Tobler, on motion of Commissioner Landry, seconded by Commissioner Baptiste, the LSED authorized and approved an Agreement with Entronix, for a not to exceed sum of \$19,000, for the installation of BTU monitors and related equipment that will provide reliable information to measure savings under the Energy Savings Contract with Siemens Industry. The funding source is the Administrative Fee paid by Siemens Industry. The Resolution authorizes Pat Tobler and/or Chairman France to sign the Agreement on behalf of the LSED with Entronix. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-07** passed.

On motion of Commissioner Robin, seconded by Commissioner Morrison, the LSED authorized and approved four Change Orders pursuant to the Contract between the LSED and Durr Heavy Construction, LLC for the Capital Improvements Project at the TPC-Louisiana Golf Facility. The funding source is Capital Outlay and sufficient funds exist to support the Change Orders. The signatures of Chairman France and Pat Tobler will be authorized and ratified. The Change Orders will then be filed in the public records of Jefferson Parish. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-08** passed.

On motion of Commissioner Morrison, seconded by Commissioner Baptiste, the LSED authorized and approved an increase in the Contract Sum for Professional Engineering Services with Lourie Consultants, which is performing the engineering work on the Capital Outlay Project at TPC-Louisiana. The Resolution authorizes a fee increase in compliance with the State Facility Planning & Control Fee Curve, with the source of funding being Capital Outlay and sufficient funds exist to support the Resolution. Pat Tobler is hereby authorized to sign an Amendment to the Contract between the LSED and Lourie Consultants. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-10** passed.

Following explanation by Pat Tobler, on motion of Commissioner Morrison, seconded by Commissioner Landry, the LSED authorized and approved the procurement of a replacement Fresh Air Intake Unit as part of the HVAC system at TPC-Louisiana for a not to exceed sum of \$100,000. The source of funding is Capital Outlay and the solicitation and procurement process will be governed by the Capital Outlay Guidelines. Sufficient funds are available to support the Resolution. SMG representatives will be authorized to sign the Purchase Order for this equipment with subsequent ratification at the next LSED public meeting. Voting in Favor: Kyle France, Henry Baptiste, Kathleen Blanco, Hilary Landry, Renee Lapeyrolerie, Greg Morrison and Casey Robin. Voting Against: None. Abstaining: None. Absent: None. The **motion 16-11** passed.

VI. BOARD REPORTS

None.

VII. OTHER BUSINESS

None. No Executive Session was needed.

VIII. ADJOURNMENT

Lastly, following closing comments by Chairman France, on motion of Commissioner Blanco, seconded by Commissioner Robin, the public meeting of the LSED was adjourned.